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SUBJECT: AMBASSADOR DISCUSSES BILATERAL TRADE ISSUES WITH  
MINISTER OF DEVELOPMENT, COMMERCE, AND FOREIGN TRADE

1. (SBU) Summary. During a September 10 courtesy call by the Ambassador on Luiz Furlan, Minister of Development, Commerce and Foreign Trade
2. (U) On September 10, the Ambassador paid his initial courtesy call on MDIC Luiz Furlan. Vice Minister Marcio Fortes, Mario Mugnaini Jr. (E
3. (SBU) During the 45-minute conversation, Furlan touched upon a wide variety of issues. In particular, he made the following points:
  - While Brazilian agricultural exports to Europe and Asia had registered substantial increases this year, U.S. import restrictions were making
  - Despite press speculation that the E.U.-Mercosul FTA talks had hit an impasse, his view (which provoked gasps from some of his advisors) was
  - The GOB would continue with its policy of economic and political outreach to both developing countries and the developed world. Brazil's
  - Preliminarily, the GOB looked with favor on USDOC's idea of Informal Commercial Exchanges (ICE) with Brazil. However, Furlan felt that the
  - Finally, Furlan noted the importance of Brazil's fledgling shrimp export industry. This "small but sensitive" sector, he said, was key to